

## California's water workforce is aging. Promoting the next generation of workers is essential

[ Article originally appeared in [www.calmatters.org](http://www.calmatters.org) ]

By Travis Hinkle, CalMatters

A career building and maintaining California's water and wastewater treatment systems may be unglamorous, failing to spring to mind — at least it did for me — when young people contemplate their future careers.

However, the state faces a looming shortage of workers in these critical roles. It is imperative to support local, state and federal policies that help fill them.

Some 17 million workers will be retiring from infrastructure jobs during the next 10 years, taking their skills and institutional knowledge with them, as the workforce ages. According to a US Water Alliance report, approximately one-third of water utility operators are eligible to retire during the next decade. In 2018, Brookings projected that water utilities must fill 9,200 water treatment positions annually.

While President Biden and Congress agreed to spend \$1 trillion on thousands of infrastructure projects, including \$50 billion alone on water resilience projects in the West, California needs to ensure that there are enough workers equipped with the know-how and sweat equity to build and operate these projects.

These are jobs that get your hands dirty. It's work that makes a difference. It typically requires less formal education than many other jobs, but can offer a lifelong career, good pay and solid opportunities for advancement. Infrastructure work pays 30% more to lower-income workers and those just starting their careers, relative to all jobs nationally.

I got my own start after high school by joining my brother's remodeling business — kitchens, bathrooms and the like — in San Jose, where I grew up. But a friend in Sacramento stumbled into wastewater collections for Sacramento

County and encouraged me to visit his plant. There I discovered the range of jobs available: electricians, control technicians and treatment and distribution operators.

Even though I pursued online specialty courses, it took a few years for my first job in the water industry to come together.

My work requires lots of on-the-job training, but all of it is teachable and learnable. Once hired, workers can bid through labor unions for other available positions they're qualified for. Even if they decide to go elsewhere, they'll leave the department knowing how a water distribution system works.

I have noticed that more attention is being paid these days to proactively recruit water industry workers, helping them understand the training and skills needed to grow in the industry. Last fall, I even told my story to a joint session of the California Public Utilities Commission and the California Workforce Development Board, as the state seeks to widen doors to infrastructure jobs, especially for disadvantaged workers.

When I entered this field, serendipity was my guide. Today, there are resources such as the EPA report "Making Water a Career of Choice," with case studies of utility-worker pathways to encourage more people to consider working in water systems. In the years ahead, tens of thousands more workers will be needed to meet California's water delivery and other infrastructure needs, and more effort required to attract new talent into this crucial industry.

While work in the water industry may seem obscure, it is rewarding, meaningful and essential for the wellbeing of communities throughout our state. Promoting community college, state university, private sector and state and federal



Environmental Scientist Mackenzie Miner, from the California Department of Water Resources Division of Integrated Science and Engineering Aquatic Ecology and Estuarine Science and Synthesis teams performs routine water sampling on the Sacramento River in Yolo County California, on June 18, 2024.

Photo by Andrew Nixon, California Department of Water Resources

programs designed to inspire and train the next generation of water infrastructure leaders is vital for California's future.

Encouraging more young people to enter this career field will not only help California meet its mushrooming needs, but will provide important,

well-paying work for those who don't mind rolling up their sleeves to keep California's water pipelines flowing.

**SOURCE:** <https://calmatters.org/commentary/2024/08/water-industry-career-shortage-california/>

## Construction Spending Slips 0.3 Percent In July With Decreases In Private Projects As New Survey Indicates Worker Shortages Are Worsening

[ Article originally appeared in [www.agc.org](http://www.agc.org) ]

Construction spending slid 0.3 percent from June to July, pulled down by declines in private residential and nonresidential construction, according to an analysis of a new government report that the Associated General Contractors of America released today. Association officials said their newly released workforce survey indicates the decreases are attributable in part to a shortage of skilled workers, and they called on the federal government to increase support for programs to prepare more workers for construction careers.

"Nearly all spending categories show increases from a year ago but have fluctuated in recent months," said Ken Simonson, the association's

chief economist. "Our workforce survey suggests this pattern is due in part to a worsening shortage of qualified workers."

Construction spending, not adjusted for inflation, totaled \$2.162 trillion at a seasonally adjusted annual rate in July. That figure is 0.3 percent below the June rate, but 6.7 percent above the July 2023 level. The May and June estimates were revised up, showing that spending was flat in June rather than declining, as initially reported.

Private nonresidential and residential spending both fell 0.4 percent in July but rose year-over-year, by 7.7 percent and 4.5 percent, respectively. Public construction spending climbed 0.1 percent for the month and 8.1 percent from July 2023.

The 2024 AGC/Arcoro Workforce Survey, which the association released on August 28, found that 94 percent of the firms that had openings for hourly craft workers reported difficulty filling those positions. That was an increase from the 88 percent of firms that reported difficulty in the association's 2023 survey. Similarly, 92 percent of this year's respondents reported difficulty filling salaried positions, up from 86 percent in 2023. Fifty-four percent reported experiencing project delays due shortages of workers.

Association officials urged federal leaders to boost investments in construction education and training programs, noting that most contractors attribute workforce shortages to the fact few potential hires have the skills needed. They also urged Congress and the Biden administration to

find ways to allow more people to lawfully enter the country to work in construction as a short-term solution to labor shortages.

"Demand for construction remains strong, but unfortunately demand for workers remains even stronger," said Jeffrey D. Shoaf, the association's chief executive officer. "Federal officials need to embrace more effective workforce development policies to make sure construction activity continues to expand and keep pace with demand."

**SOURCE:**

<https://www.agc.org/news/2024/09/03/construction-spending-slips-03-percent-july-decreases-private-projects-new-survey-indicates-worker>



# CALIFORNIA SUB-BID REQUEST ADS

**CAHILL CONTRACTORS LLC**  
requests bids from CERTIFIED SBE Subcontractors for STRUCTURAL METAL STUD FRAMING  
**TREASURE ISLAND PARCEL IC 4.3**  
San Francisco, CA 94130

**MUST BE SIGNATORY TO CARPENTERS UNION.**  
Prevailing Wage (state or federal, higher of the two).

**BID DATE: 9/11/24 @ 2 PM**

**BID DOCUMENTS:**  
All documents on BuildingConnected.  
Contact [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com) for invite/info.



**REYES CONSTRUCTION, INC.**  
CONSTRUCTION WITHOUT COMPROMISE

Bid Request from Certified DBE Subcontractor and Suppliers  
Project Name: North Park / Mid-City Bikeway: University Bikeway  
Project Number: 4250092  
Project CIP: 1223081  
Federal Project No. ATPL-6066(151)  
Owner: SANDAG  
Engineering Estimate: \$23,896,800  
23% DBE Goal

Subcontractors/Subconsultants/Vendors wanted for:

(Subcontractors) - Electrical, Traffic Signal, Fencing, Guardrail, Clear & Grub, Asphalt Paving, Landscaping, Signage & Striping, Minor Concrete, Asphalt Dikes, Hazardous Trucking, Trucking, Quality Control, Surveying, Slurry Seal, Industrial Hygienist, Job Coordinator, Cold Mill Asphalt, Sawcutting, Street Sweeping, Traffic Control, Reinforcing Steel

(Suppliers) - Truncated Domes, Tree Grates, Misc. Metals, Ready Mix Concrete, Signage, BMP Materials, Waterworks, RCP, Crash Cushion

Project Scope:

The work consists in general of approximately 2.8 miles of Class II and Class IV bikeway along University Avenue between Estrella Avenue and 70th Street within the City of San Diego and the City of La Mesa and approximately 0.25 miles of Bike Boulevard improvements on Estrella Avenue between Orange Avenue and University Avenue. Roadway improvements are required to accommodate the bikeway. Features include raised concrete medians, concrete curb & gutter, asphalt concrete dike, bus islands, a protected intersection, street lighting, traffic signal modifications and other traffic safety measures linked to signage and striping.

Work includes, but is not limited to, controlling for water pollution; traffic control; erosion control; clearing and grubbing; curb, gutter, cross gutter, driveway, colored concrete, and sidewalk work; roadway excavation; imported borrow; asphalt concrete pavement; PCC pavement; landscaping and irrigation; proprietary BMPs; wayfinding signage; pavement markings and signage; street lighting; trenching and backfill for underground electric conduits; water appurtenances and fire hydrant relocations; storm drain installation; traffic signal modifications. Additive alternate A consists of pavement rehabilitation and associated curb ramps, traffic signal modifications and other appurtenant work associated with rehabilitating the roadway along University Avenue. The work will also include the procurement of all materials and performing all other work necessary to complete the work in accordance with the project plans and specifications.

**BID DATE: October 3, 2024, at 2PM PST/PDT**

REYES CONSTRUCTION, INC.  
State License Number 507561  
1383 South Signal Drive, Pomona, CA 91706  
State License Number 507561  
Contact: Brenda Martinez PH: 909.622.2259  
Email: [Estimating@reyesconstruction.com](mailto:Estimating@reyesconstruction.com)

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

For information on the availability of scope of work, plans and specifications, please contact our office.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost.

- 1) Via iSqFt - please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)
- 2) <https://www.bidnetdirect.com/sandag>

Please e-mail Quotes to: [Estimating@reyesconstruction.com](mailto:Estimating@reyesconstruction.com)



**ANDREW M JORDAN INC dba A & B CONSTRUCTION**  
225 3rd Street, Oakland, CA 94607  
Phone: 510-999-6000 • Fax: 510-982-3636  
An Equal Opportunity Employer

A & B Construction (A & B) is preparing a bid as a Prime Contractor for the following project:

**East Bay Municipal Utility District (EBMUD)**  
Fay Hill Pumping Plant Replacement;  
Rheem and Scenic East Pumping Plants Improvements, and Fay Hill  
Road and Right of Way (R/W) 3363 Pipeline Improvements; and  
Ridgewood Regulator Installation, Pumping Plant & Pressure Tank  
Demolition - Specification 2183

**Revised Bid Date: September 25, 2024 at 1:30 PM**

A & B is soliciting proposals/quotes from all qualified subcontractors, for the scopes of work required for the subject project, including but not limited to: Demolition, Saw-Cutting, Concrete Coring, Hazardous Materials Handling, Grading, Excavation, Shoring, Fill, Concrete, Rebar, Waterproofing, Roofing, Painting, Industrial Coatings, Bolting, Welding, Mechanical, Electrical, HVAC, Pipeline, Plumbing, Fire Protection, Crane Equipment, Handrails, Guardrails, Ladders, Gratings and Railings, Doors and Windows, Fencing, Trucking, Hydroseeding, Landscaping, Paving, Sheet Metal.

Plans and Specifications may be obtained from the Owner's website at:  
<https://constructionbids.ebmud.com/CurrentorFutureBid.aspx?BidMode=Current>

Abram McMickin ((510) 999-6000; [amcmickin@a-bconstruction.net](mailto:amcmickin@a-bconstruction.net)) is the estimator for this project and is available to provide assistance or answer questions regarding the project scope of work, bid requirements, bonding and insurance requirements, or any other questions you may have. All proposals/quotes should be emailed to the Estimator or faxed to (510) 982-3636 prior to 12:00 PM on the Bid Date. A & B is willing to breakout any portion of work to encourage minority participation. All subcontractors are required to execute A & B's standard subcontract agreement and comply with all insurance requirements. A copy of our agreement and insurance requirements are available upon request. At A & B's discretion, 100% payment and 100% performance bonds may be required. A & B is a union contractor and we are signatory to the Laborers, Carpenters, and Operating Engineers unions.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
Phone: (925) 829-9220 / Fax: (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: DAVID CZECH  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**ROUTE 49 - FOR CONSTRUCTION ON STATE HIGHWAY IN PLACER COUNTY IN AND NEAR AUBURN FROM 0.3 MILE NORTH OF ROUTE 80/49 SEPARATION TO 0.1 MILE NORTH OF DRY CREEK ROAD**  
Contract No. 03-3H8304 Disadvantaged Business Enterprise Goal Assigned is 22%

OWNER: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

**BID DATE: September 19, 2024 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Biologist Consultant, Bridge & Wall, Clearing and Grubbing/Demolition, Cold Plane, Construction Area Sign, Electrical, Emulsion Supplier, Erosion Control, Fencing, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Roadside Signs, Sawcutting, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material and Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\\_kN3GtAeSfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAeSfBUoa?dl=0) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 or email to [dgestimating@desilvagates.com](mailto:dgestimating@desilvagates.com) to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, California 94568-2909 • (925) 830-4333  
ESTIMATOR: Keith Donahue • [www.pacificstates.net](http://www.pacificstates.net)  
CONTRACTOR'S LICENSE NO. 723241

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor and requesting sub-bids for:

**BOORMAN PARK SITE CLEARING, REMEDIATION & PREPARATION PROJECT**  
OWNER: CITY OF RICHMOND - PUBLIC WORKS DEPARTMENT

**BID DATE: September 12, 2024 @ 2:00 P.M.**

PSEC is soliciting quotations from RBE Firms & Small RBE Firms subcontractors, suppliers, manufacturers & truckers for the following, but not limited to, work:

**-TRUCKING -DEMOLITION -SURVEY**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or can be ordered online as electronic files at no cost. You must be a registered vendor with the City of Richmond. [www.ci.richmond.ca.us/bids](http://www.ci.richmond.ca.us/bids) to register as a vendor and to order your bid documents or you can purchase them at the BPXpress ReproGraphics, 4903 Central Avenue, Richmond, CA 94804, (510) 559-8299.

Fax your bid to (925) 803-4334 to the attention of Estimator Keith Donahue. If you have questions for the Estimator, call at (925) 803-4333. When submitting any public works bid, please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 803-4333, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). PSEC is willing to breakout portions of work to increase the expectation of meeting the goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. PSEC is an Equal Opportunity/Affirmative Action Employer.

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

**Advertisements** - Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

**Faxed and Eblast Solicitations** - Targeted mailings sent to businesses per your criteria.

**Telemarketing** - Telephone follow-up calls that follow a script of 5 questions you create.

**Computer Generated Reports** - Will fit right into your proposal, along with a list of interested firms to contact.

### Contact Info:

1160 Battery Street East, Suites #100, San Francisco, CA 94111

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of Small Business Exchange weekly newspaper

# CALIFORNIA SUB-BID REQUEST ADS



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Fay Hill Pumping Plant Replacement; Rheem & Scenic East Pumping Plants Improvements, and Fay Hill Road & Right of Way 3363 Pipeline Improvements; and Ridgewood Regulator Installation, Pumping Plant & Pressure Tank Demolition- Spec. No. 2183**  
Owner: EBMUD  
**Revised Bid Date: September 25th, 2024 @ 1:30 p.m.**

**We are requesting quotes from all qualified DBE/MBE/WBE/ Subcontractors and Suppliers but not limited to:** Pipe Suppliers, Electrical-Building, Fencing, Hydroseeding, Misc. Metals, Bridge Crane, Doors, Acoustical Panels, Paintings/Coatings, Roofing, Stucco, Valves/Water Main/ Temp Facilities, Pumping Plant Electrical Equipment.

**Project Description:** The work includes but not limited to: demo & replace pipe, concrete pumping plants, pressure tanks, valves, steel water main, flow control valves in 4 different locations in Contra Costa.

**Engineers Estimate between: \$17 - \$20 Million**

**Project information, including plans & specifications can be found by contacting:**  
<http://www.ebmud.com/current-construction-bids> or: [estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer  
California License # 422496

**This is Part of a Good Faith Outreach. Your response is greatly appreciated**



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Heatherwood & Heather Gardens Pump Station Rehabilitation**  
Owner: Ross Valley Sanitary District  
**Bid Date: Oct. 3rd, 2024 @ 2:00 p.m.**

**We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:** Aggregates, asphalt, concrete material, low density cellular grout, pipe suppliers, precast materials, EROS materials, asphalt grinding, bypass pumping, CCTV, concrete flatwork/pumping/structures, dewatering, electrical -building, erosion control, fencing, handrailing, landscaping/irrigation, reinforcing steel, saw cutting, surveying, SWPPP, traffic control, tree removal/arborist, crane rental, trucking, access doors/hardware, pumping plant electrical equipment, generators/switchgear, paintings/coatings, grate, valves & meters.


**Project Description:** The work includes but not limited to: demolish pump station building, install new storm drain & sanitary sewer wet wells & valve vaults, bypass pumping, cast-in-place concrete platform, new pumps, pump station control panels, install new 12-inch & 18-inch storm water discharge/force main piping, install new 4-inch & 6-inch sanitary sewer discharge

**Engineers Estimate: \$3.3 Million**

**Project information, including plans & specifications can be found by contacting:**  
[estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

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California License # 422496



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Morena Pipeline – Bid No. K-25-2169-DBB-3A-C**  
Owner: City of San Diego  
**Bid Date: September 19th, 2024 @ 2 p.m.**

**\*\*\* PLEASE NOTE THIS IS AN ELECTRONIC BID– TO ENSURE YOUR QUOTE HAS BEEN RECEIVED AND REVIEWED HAVE ALL QUOTES TO ESTIMATING BY 12:00PM \*\*\*\*\***

**We are requesting quotes from all qualified DBE/MBE/WBE/ Subcontractors and Suppliers but not limited to:** AGGREGATES, ASPHALT, CONCRETE MATERIAL, SLURRY, PIPE SUPPLIERS, DRAINING SYSTEMS PIPE SUPPLIERS, PRECAST MATERIALS, EROS MATERIALS, ANALYTICAL TESTING, BYPASS PUMPING, CCTV, CONCRETE FLATWORK/ PUMPING/STRUCTURES, DEWATERING, ENVIRONMENTAL SERVICES, EROSION CONTROL, FENCING, PLASTIC PIPE, LANDSCAPING/IRRIGATION, STRIPING, SURVEYING, TRUCKING, BUILDING CONSTRUCTION.

**Project Description:** The objective of the project includes the removal & replacement of 16" cast iron water distribution with PVC and the installation of 36" welded steel pipe water transmission main and associated appurtenances.


**Engineers Estimate: \$59,770,000**

**Plans and specs can be obtained at :** <http://www.sandiego.gov> or [estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer  
California License # 422496

**This is Part of a Good Faith Outreach. Your response is greatly appreciated**



**Steve Bubalo Construction Co.** is preparing to bid for the following project as a prime contractor and is interested in receiving subcontractor quotations for items of work or materials required below from qualified and interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE) and Small Business Enterprises (SBE).

**Santa Clarita Valley Water Agency**  
**BACKCOUNTRY PUMP STATION PIPELINE**  
Bid No. 2502080  
**Bid Date: October 2, 2024 @ 02:00 pm**  
Lead Estimator: Noel Moore (626) 574-7570 x 1109 • Email: [nmoore@stevebubalo.com](mailto:nmoore@stevebubalo.com)

Steve Bubalo Construction Co. is an equal opportunity employer and a Union signatory contractor. We have identified portions of the project to be performed by subcontractors and are requesting bids for the following:  
Asphalt Concrete Restoration, Site Security Cameras, SWPPP Preparation and Monitoring, Traffic Control Preparation, Pipeline Disinfection and Chlorination, Saw Cutting, Furnish Ductile Iron Pipe fittings and appurtenances, Furnish Sand and Aggregate materials, Trucking, Land Survey, Soils and Compaction Testing.

Plans & specifications are available for review Monday through Friday, 9:00 am to 3:30 pm, at no cost at our office located at 128 E. Live Oak Ave., Monrovia, CA 91016, and through a requestable documents link. Please email: [mhernandez@stevebubalo.com](mailto:mhernandez@stevebubalo.com).

Subcontractors must have a valid California Contractor's License and must be registered with the Department of Industrial Relations (DIR). When economically feasible, we will divide total contract requirements into small portions or quantities to permit maximum participation of DBEs. Subcontractors will be required to adhere to Steve Bubalo Construction Co.'s subcontract agreement and meet general insurance requirements.

If you are interested in participating in this project, please contact the Lead Estimator above.



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Community Facilities District No. 18 Phase 2A Water Improvements**  
Owner: City of Folsom  
**Bid Date: Sept. 17th, 2024 @ 10:00 a.m.**

**We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:** Aggregates, Asphalt, Pipe Suppliers, Precast Materials, Analytical Testing, Cathodic Protection, Electrical -Street Lights/Traffic Signals/Loops, Masonry, Striping, Surveying, Tree Removal/Arborist, Welded Steel Pipe, Trucking.

**Project Description:** The work includes but not limited to: install approximately 19,600 LF of 24-inch ductile iron pipe or welded steel pipe transmission main from the City's water treatment plant to the Iron Point Road crossing.


**Engineers Estimate between: \$27 Million**

**Project information, including plans & specifications can be found by contacting:**  
<http://www.ciplist.com> or: [estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer  
California License # 422496

**This is Part of a Good Faith Outreach. Your response is greatly appreciated**



**Steve Bubalo Construction Co.** is preparing to bid for the following project as a prime contractor and is interested in receiving subcontractor quotations for items of work or materials required below from qualified and interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE) and Small Business Enterprises (SBE).

**Santa Clarita Valley Water Agency**  
**VALENCIA MARKETPLACE PIPELINE REPLACEMENT PROJECT**  
Bid No. 2501029  
**Bid Date: October 3, 2024 @ 02:00 pm**  
Lead Estimator: Noel Moore (626) 574-7570 x 1109 • Email: [nmoore@stevebubalo.com](mailto:nmoore@stevebubalo.com)

Steve Bubalo Construction Co. is an equal opportunity employer and a Union signatory contractor. We have identified portions of the project to be performed by subcontractors and are requesting bids for the following:  
Asphalt Slurry Coat & Seal, Saw Cutting, Furnish Ductile Iron Pipe fittings and appurtenances, Furnish Sand/Aggregate materials, Trucking, Land Survey, Soils and Compaction Testing, SWPPP Development and Monitoring, Hardscape(Curb&Gutter/Sidewalk), Pavement Striping, Arborist, Disinfection & Chlorination, Site Security Camera with Audio and Visual Recording.

Plans & specifications are available for review Monday through Friday, 9:00 am to 3:30 pm, at no cost at our office located at 128 E. Live Oak Ave., Monrovia, CA 91016, and through a requestable documents link. Please email: [mhernandez@stevebubalo.com](mailto:mhernandez@stevebubalo.com).

Subcontractors must have a valid California Contractor's License and must be registered with the Department of Industrial Relations (DIR). When economically feasible, we will divide total contract requirements into small portions or quantities to permit maximum participation of DBEs. Subcontractors will be required to adhere to Steve Bubalo Construction Co.'s subcontract agreement and meet general insurance requirements.

If you are interested in participating in this project, please contact the Lead Estimator above.



**Mountain Cascade Inc.**  
555 Exchange Court, Livermore, CA 94550  
(925) 373-8370, Fax (925) 373-0940

**Project: Adobe Road Recycled Water Pipeline Project**  
C66501936  
Owner: City of Petaluma  
**Bid Date: September 19, 2024 @ 2:00 P.M.**  
Engineers Estimate: \$3,300,000


**We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:** AGGREGATES, PIPE SUPPLIERS, DIRECTIONAL DRILLING, EROSION CONTROL, PLASTIC PIPE, SAWCUTTING, STRIPING, SURVEYING, SWPPP PLAN ONLY, TRAFFIC CONTROL, TRUCKING

**Project Description:** Installation of a new 16-Inch recycled water pipeline via open cut trenching and horizontal directional drilling, unimproved and asphalt surface restoration, and installation of new irrigation services.

**Project information, including plans & specifications can be found by contacting:**  
[estimating@mountaincascade.com](mailto:estimating@mountaincascade.com)

**Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.**

Mountain Cascade Inc. is an Equal Opportunity Employer  
California License # 422496



**PROJECT: 1515 SOUTH VAN NESS, SAN FRANCISCO, CA / GMP**

The Guzman Construction Group, Inc. (GCG) & Mariship JV team is requesting bids for All Trades include not limited to (Concrete, Metals, Waterproofing, Roofing, Finish Carpentry, Thin Brick, Windows, Storefronts, Doors, MEP, Drywall, Painting, Flashing, Landscape, Site Concrete, Earthwork, Elevator, etc. for our 1515 S Van Ness project. Trades/scopes shall be considered Final Hard Bid and are anticipated to be awarded on this round of pricing.

**Address:** 1515 S Van Ness, San Francisco, CA 94110.

**Project Description:** 1515 South Van Ness is a 100% affordable housing project. Demolish Existing Commercial Building and Construct a Building Consisting of 9 Stories of Type IA Construction. The Ground Floor Will Host Residential Service, Common Spaces, An Early Learning Center, and A Community Serving Nonprofit Retail Space. Floors 2-9 Will Contain Residential Units, Yielding 168 Units. Outdoor Space Include a Large Courtyard on The Ground Floor and A Terrace on Level 9. Please note Demo Phase 1 is completed.

**Labor Requirements:** This is a prevailing wage project. All carpenter and laborer trades must be union.

**Sub-Contracting Goal:** 25% SBE participation goal and 5% DVBE participation goal. All SBE firms must submit completed SBE Form 2 with the proposal.

**Schedule:**  
08/12/24 – Start of Advertisement 08/26/24 – RFI Deadline  
08/20/24 – Prebid Meeting Conference @ 10:00 AM. (Email for Teams Meeting Invite)  
09/11/24 – Bids Due 02:00PM Wednesday  
01/02/25 – Tentative Construction Start (Refer to Exhibit C)

**Contractor Contacts:**  
Chandu Malladi [cmalladi@guzmangc.com](mailto:cmalladi@guzmangc.com) Hasan Demirkol [hdemirkol@guzmangc.com](mailto:hdemirkol@guzmangc.com)

**Bid Documents:** All documents for this bid can be downloaded from the project site on Building Connected, which you have access to via the email invite you received. Also, the project information is available at the following Box link:  
<https://www.dropbox.com/scl/fo/rom6nwc3t4xl15gbr7jnn/AAKQ8yqHl6puBz5tqivn2U?rlkey=9mzqawf85hgrfd2h8ocv1f&dl=0>

# CALIFORNIA SUB-BID REQUEST ADS



Manson Construction Co.  
1401 Marina Way South, Suite 330 • Richmond, CA 94804

**SUB/SUPPLIER-BIDS REQUESTED**

Manson Construction Co. is requesting sub and supplier quotes from qualified Disadvantaged Business Enterprises (DBE) and Small Business Enterprises (SBE) for:

San Francisco Ferry Terminal West and East Berth Ramp Rehabilitation  
Golden Gate Bridge, Highway and Transportation District  
Contract No. 2024-F-010

**REVISED BID DATE: SEPTEMBER 10, 2024 @ 2pm PST**

SUB & SUPPLIER QUOTES REQUESTED BY SEPTEMBER 6TH, 2024 BY 4PM PST

ALL QUOTES MUST BE SUBMITTED WITH SBE/DBE CERTIFICATION AND SBE AFFIDAVIT OF SIZE FORM  
POTENTIAL SUBCONTRACTOR & SUPPLIER SCOPE OPPORTUNITIES:

**Furnish and Install Mechanical Piping; Furnish and Install Electrical and Communications Systems; Low Voltage Electrical Systems; Hydraulic Systems; Trucking; Steel Coating; Structural Steel Repairs; and Equipment Rental**

**PROJECT DESCRIPTION:** This public works Project consists of, in general, rehabilitating the San Francisco Ferry Terminal existing west and east berth ramps. At the west berth, the work includes refurbishing the existing hydraulic systems including refurbishing the existing hydraulic cylinders, removing and replacing existing hydraulic lines, removing and replacing existing electrical and control systems, removing and replacing existing hydraulic equipment such as pumps, valves, manifolds, and tanks, and testing and commissioning the new hydraulic systems. At the east berth, the work includes disconnecting the existing steel ramp from the terminal and transporting it to an offsite facility to perform structural steel repairs as well as refurbishing the hydraulic system. The structural steel repairs include repairing cracked elements, strengthening the ramp and sandblasting and coating the steel elements, transporting and reinstalling the ramp, and performing all testing and commissioning to ensure the ramp function. Concrete repairs at the east berth are also included, all other work required to complete the Project titled San Francisco Ferry Terminal West and East Berth Ramp Rehabilitation, as shown on the Contract Plans and as specified in the Contract Documents.

Manson Construction Co. intends to seriously negotiate with qualified firms, including small, disadvantaged, minority, and woman-owned business enterprises, for project participation in all applicable disciplines. To maximize participation, Manson will work with individual firms to divide scopes of work to best fit the capabilities of each firm. We will assist interested firms with questions regarding insurance, bonding, Buy American Act, and contract. For plans and specifications go to <https://ggbhdt.bonfirehub.com/opportunities/121934>. Please direct inquiries to: Matthew Lehmann at [MLehmann@mansonconstruction.com](mailto:MLehmann@mansonconstruction.com) or 510-232-6319.

**An Equal Opportunity Employer**

**REQUEST FOR QUOTES FROM CERTIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR:**

**Newell Creek Pipeline Improvement Project - Felton/Graham Hill**  
Owner: City of Santa Cruz

**Estimated Cost: \$24,000,000 to \$31,000,000**

**BID OPENING: October 15, 2024 at 2:00PM.**

**We are soliciting quotations for the following:**

Auger Bore, Pipe Ramming, Precast Concrete Material Supply, Cellular Concrete, Trucking Services, Street Sweeping Services, Water Truck Services, Shoring Rental, Sawcutting, Pipe & Valve Material Supply, Environmental Material Supply (Filter Fabric, Silt Fencing etc.), Aggregate Material Supply, Special Inspections (Compaction Testing), SWPPP Services (Plans & Reporting), Cathodic Protection (Materials & Testing), Tree Work (Trimming & Removal), Well Drilling, Traffic Loops, Striping, Slurry Seal, AC Dike, Asphalt Paving, Asphalt Grinding/Milling, Misc. Fabricated Metals Material Supply, Survey, Geotechnical Monitoring Services

**Project Description. Work includes:**

The Project includes replacing 25,083 feet of existing Newell Creek Pipeline (NCP) 20 to 27-inch Concrete Cylinder Pipe (CCP) and steel pipe from Felton Booster Pump Station (FBPS) through the Henry Cowell Redwoods State Park (HCRSP) to the intersection of Henry Cowell Drive and Graham Hill Road with a new approximately 19,860 foot, 24-inch ductile iron pipeline located predominantly in Graham Hill Road. Additional work includes paving, tree removal, cathodic protection, drilled concrete piers, pipeline appurtenances, work above a highly regulated and protected waterway, a Railroad crossing, and work within and next to protected, sensitive environmental resources. The new pipeline will connect at the Felton Booster Pump Station, cross under Graham Hill Road, cross above Zayante Creek, continue south through easements, bore under the Santa Cruz, Big Trees and Pacific Railway (Railroad), continue south in Graham Hill Road, and tie-in to the existing pipeline at the intersection of Henry Cowell Drive and Graham Hill Road. The abandoned pipeline not removed will be filled with cellular grout in select areas.

A California Class A contractor's license is required to bid this Contract. Joint ventures must secure a joint venture license prior to award of this Contract. No contractor or subcontractor may be listed on a bid proposal or awarded any contract for the project unless registered with the Department of Industrial Relations (DIR) pursuant to Labor Code section 1725.5, with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a).

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

Project information including plans and specifications can be found online at Plan Rooms:

North Coast Builders Exchange, Santa Rosa, California  
Bay Area Builders Exchange, San Leandro, California  
Construction Bid Board, Inc., San Diego, California  
or by emailing us at [estimating@rangerpipelines.com](mailto:estimating@rangerpipelines.com).

Subcontractors on this project will be required to comply with all applicable state, county, and other applicable federal regulations. These requirements are explained in the project specifications.

We encourage subcontractors submitting quotes to utilize other DBE firms through second-tier subcontracting, owner-operated equipment, or purchase of supplies.

Ranger Pipelines, Inc. will supply information regarding plans and specifications, bonding, lines of credit, insurance requirements or job overview. Please feel free to contact Ranger Pipelines, Inc. at (415) 822-3700.



RANGER PIPELINES, INC.  
CA License # 417996  
1790 YOSEMITE AVE, SAN FRANCISCO, CA 94124  
PHONE: (415) 822-3700 FAX: (415) 822-3703  
[estimating@rangerpipelines.com](mailto:estimating@rangerpipelines.com)

This is a part of our **Good Faith Effort outreach** and **your response is greatly appreciated.**

**AN EQUAL OPPORTUNITY EMPLOYER**



Is requesting quotes from certified and qualified DBE (MBE and WBE) Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBCONTRACTORS / SERVICE PROVIDERS**

Asphalt Paving, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Shoring, Signage, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

**SUPPLIERS**

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

**Morena Pipeline, San Diego, CA**  
**Bid No. K-25-2169-DBB-3-A-C**

California State Water Resources Control Board - Drinking Water State Revolving Fund (DWSRF)

	MBE*	WBE*
1. Construction	2%	1%
2. Supplies	1%	1%
3. Services	1%	1%
4. Equipment (combined in above)	1%	1%

NOTE: MBEs and WBEs must be certified by EPA, SBA, DOT or by state, local, Tribal, or private entities whose certification criteria match EPAs in order to be counted toward MBE/WBE accomplishments. MBEs and WBEs are a part of the larger universe of DBEs.

**BID DATE September 19, 2024 at 2:00 p.m.**

**All Quotes Due Prior**

**Sukut Construction, LLC**  
**4010 W. Chandler Avenue, Santa Ana, CA 92704**  
**Contact: Robbie Zwick**

**Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)**

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC • An Equal Opportunity Employer**



**P.O. BOX 100 Folsom, CA 95763**

**Phone: (916) 351-0457 Fax: (916) 351-1674**

**Contact: Brad Schieckoff**

**Email: [BradS@src.com](mailto:BradS@src.com) & [estimating@src.com](mailto:estimating@src.com)**

Sub-Bids Requested From **MBE, DBE, WBE, SBE, SBRA, LSAF, Hub Zone** Subcontractors & Suppliers for:

**OWNER: GOLDEN STATE WATER COMPANY,**  
**ROBBINS SYSTEM – JAMES SITE WELL, TREATMENT & SITE IMPROVEMENTS PROJECT**  
**BIDDING SEPTEMBER 25, 2024 @10 AM**

**Seeking out MBE, DBE, WBE, SBE, SBRA, LSAF, and Hub Zone quotes for well drilling, earthwork, cast-in-place concrete, asphalt placement, rebar supply, electrical, aggregate supply, concrete supply, pipe/valve/fitting supply, masonry, roofing, misc. Metals, fencing, gates, painting, clear & grub, trucking, water trucking, SWPPP, Survey, and Concrete Pumping.**

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

**With SBE you can:**


**FIND**  
**Subcontractors, Vendors,**  
**and Suppliers**

**REACH**  
**Diverse Audiences**

**ADVERTISE**  
**Sub-Bid Request Ad**  
**Public Legal Notices**  
**Job Listings**

Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

# CALIFORNIA SUB-BID REQUEST ADS



**W.A. RASIC CONSTRUCTION**  
GENERAL ENGINEERING CONTRACTOR

W.A. Rasic Construction is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Women Business Enterprise (WBE)

**City of San Diego  
Morena Pipeline  
Bid No. K-25-2169-DBB-3-A-C  
Bid Date: September 19, 2024 @ 2:00 PM  
Engineer's Estimate: \$ 59.8 Million Outreach: DBE/ MBE/WBE  
Senior Estimators: Ben Sebat (562) 928-6111  
Email: bsebat@warasic.com**

**W.A. Rasic is requesting bids for the following trades and/or material supplies:**  
Aggregate Supply, Install Pipeline, AC Cold Milling & Asphalt Cap Paving, Striping, Minor Concrete (Flatwork), Cathodic Protection, Traffic Signals, Dewatering, Equipment Rental, Shoring Rental Services Waterworks Supply, Furnish Welded Steel Pipe, Trucking & Disposal, Traffic Control Equipment

**NAICS Codes:**  
212321, 237110, 237310, 238110, 238190, 238210, 238910, 238990, 331210, 332996, 484110, 532490

Plans & Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link: <https://www.dropbox.com/scl/fo/d5ye3j71pe2h-r44o5mqoj/ACffVHHbFaYatnu289MAdWk?rlkey=w6l8vb2yjkznp1yqwbq6jreh&st=z1ozmpoi&dl=0>

W.A. Rasic intends to seriously negotiate with qualified firms and will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider all DBE, MBE, and WBE quotes, including those that are broken down into economically feasible tasks or quantities as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractor's bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

## With Small Business Exchange



**Advertise your**

- Sub-Bid Request Ads
- Public Legal Notices
- Fictitious Business Name Statement (also known as a DBA Statement)
- Job Listings (Classified ad)
- Upcoming events or seminars



**You Can find:**

- Subcontractors
- Vendors
- Suppliers



**You can reach a Diverse Audience**

# EVENTS



**BYD TRANSIT SOLUTIONS LLC  
DBA RIDE TRANSIT SOLUTIONS  
DBE GOAL NOTICE**

IN ACCORDANCE WITH THE REGULATIONS OF THE U.S. DEPARTMENT OF TRANSPORTATION, 49 CFR PART 26, BYD TRANSIT SOLUTIONS LLC DBA RIDE TRANSIT SOLUTIONS (RIDE/BYD) HEREBY PROPOSES AN OVERALL GOAL OF 2.35% FOR TRANSIT VEHICLE MANUFACTURERS (TVMS) DISADVANTAGED BUSINESS ENTERPRISE (DBE) PARTICIPATION IN CONTRACTING OPPORTUNITIES DURING FISCAL YEAR 2025. TO ANSWER QUESTIONS REGARDING THE PROGRAM GOAL AND ITS RATIONALE, PLEASE REACH OUT TO ENID SANTIAGO (CONTACT INFORMATION BELOW). THE GOAL AND ITS RATIONALE ARE AVAILABLE FOR PUBLIC REVIEW FOR 30 DAYS FROM THE DATE OF THIS NOTICE.

PLEASE ADDRESS COMMENTS TO:

MR. JOE HERNANDEZ  
RIDE/BYD BIDS AND GRANTS  
888 E. Walnut Street  
Pasadena, CA 91101  
EMAIL: [joe@moderntimesinc.com](mailto:joe@moderntimesinc.com)  
PHONE: 213.810.6111

RIDE/BYD ACTIVELY ENCOURAGES DBES THAT DESIGN, MANUFACTURE AND/OR SERVICE COMPONENTS WHICH ARE GENERALLY ACCEPTED IN THE TRANSIT MANUFACTURING INDUSTRY TO SUBMIT A DBE VENDOR APPLICATION THROUGH THE RIDE/BYD WEBSITE.  
<https://ride.co/dbe-mwbe/>

RIDE/BYD invites you to attend our upcoming virtual DBE Goal Discussion meeting on Thursday, September 12th at 2:00 PM PDT. Please click here to register:



**CFMA Education  
The Basics of Construction  
Accounting Class**

**Date and time**  
Wednesday, October 30 · 8am - 5pm PDT

**Location**  
Sac State Harper Alumni Center  
6000 J Street Sacramento, CA 95819

Bridge the PM / Accounting divide and how to understand and communicate job performance.

Discover the key processes that make construction accounting unique, including job costing, WIP reporting, over and under billing and the most important elements of a contractor's financial statements. Attendees who complete this workshop will earn 8 CPE credits in the field of accounting.

No advanced preparation or experience is needed to attend, although an understanding of accounting principles is recommended.

**Who should attend:**

- Accountants and CPAs new to the construction industry
- New construction financial managers & controllers
- Accounting department support staff
  - Project managers
  - Construction managers
  - Risk & IT professionals
- Financial services providers
  - Owners

**Source:**  
<https://www.eventbrite.com/e/cfma-education-the-basics-of-construction-accounting-class-tickets-952822486707?aff=ebdssbdestsearch>

# Can Farmers and Solar Developers Share the Same Land?

[ Article originally appeared in [www.governing.com](http://www.governing.com) ]

By Karina Atkins

Matt Riggs' family has been farming in Urbana, Ill., since 1874. But, his parents had to work second jobs to cushion themselves from the volatile corn and soybean markets that dominate Illinois' agricultural sector.

It quickly became clear that Riggs would also need to find another income stream if he wanted to keep the farm. He expects to lose \$200 to \$300 on each acre of corn this year, but a craft brewery he and his brother started is keeping the family farm afloat.

In the past few years, Riggs has realized the land his family has worked for 150 years is also ideal for solar panels. It's flat, well-drained and gets lots of sunlight.

As Illinois strives to convert 40 percent of its energy consumption to renewables by 2030 and 100 percent by 2050, solar installations are expected to increase by 1,700 percent over the next five years, according to the Solar Energy Industries Association.

Across the country, approximately 83 percent of new solar projects developed by 2040 will be installed on farm and ranch land, according to a 2022 American Farmland Trust analysis.

But, broad, low-lying solar arrays are not inherently compatible with farming. They typically take land out of agricultural production. This doesn't have to be the case, however. An emerg-

ing field called agrivoltaics suggests shorter, shade-tolerant crops may grow well in the small spaces between panels.

After installing solar panels at his brewery and seeing how reliable they were, Riggs wondered if he could use them to hedge his farm's balance sheet.

"The sun is going to come up on average a certain amount of time so you can build a really stable, predictable financial model, which I looked at having grown up on a farm and was like 'Wow, that's awesome,'" said Riggs.

Some Google searches led him to agrivoltaics.

While there are very few agrivoltaic projects in Illinois, early research and small projects show synergies between solar energy and agriculture. The co-location of solar panels and agriculture could keep farmers in business, improve ecosystem health, feed the country and provide clean energy.

## Learning to Speak the Same Language

Agrivoltaics is a meeting of the minds between two groups that don't always look at the land the same way. This was on display at a recent farmer forum.

"He became bilingual and now speaks nature as well as technology," said Will Harris, a cattleman from southwest Georgia, of a developer he partnered with to graze sheep beneath solar panels.

Riggs also received a roar of laughter and scoffs during the forum when he said a devel-

oper he had considered partnering with last year wouldn't give him first right of refusal on vegetation mowing and trimming plans.

Riggs said he immediately stopped talking to the company, in disbelief that anyone would suggest they knew what was best for his family's land.

"You could offer me a trillion dollars an acre per year. There's no scenario where me or my family would feel comfortable signing the contract," he said.

One of the few Illinois farmers who still owns his farmland, he's passionate about maintaining control and is holding out for the right developer. But, many farmers don't have this luxury.

Approximately 70 percent of farmland in Illinois is rented from landowners who often live in cities or out of state. When solar developers approach with decadeslong contracts that pay double or triple the going rate per acre, it's hard for landowners to turn down the offers. A farmer whose yearly income is subject to fluctuating market demand can't compete.

But, if farmers and solar companies can find a way to understand each other, a growing number of farmers like Riggs see solar energy as a potential safety net. They could make a passive income from the solar company leases while still raising products for the market.

## Opportunities and Challenges

The logo for the Solar Farm Summit hosted in Chicago — a sheep overlaid on solar panels — is emblematic of the work that must still be done

for agrivoltaics to take off in Illinois.

Sheep and solar panels pair well together. The sheep appreciate the shade from the panels and do a good job keeping the grasses low. But, there aren't many sheep farmers in Illinois, and there isn't a large appetite for lamb products in the United States.

Still, registration more than doubled at this July's summit compared with the inaugural one last year, organizers said.

On a 54-acre property called Solar Farm 2.0 in Champaign, University of Illinois researchers are exploring how row crops, which monopolize Illinois' agricultural output, can coexist alongside solar panels.

Their preliminary research suggests corn, which needs lots of sun and grows high, won't do well among solar arrays. But, shorter, more shade-tolerant crops such as soybeans, wheat, barley and hay may grow well in the small spaces between panels. In other parts of the country such as Arizona and Massachusetts, agrivoltaic farms are seeing promising yields of specialty groups such as tomatoes, basil and berries.

In Saline County, 165 miles south of Solar Farm 2.0, the American Farmland Trust has partnered with solar developer Sol Systems to see if kernza, a hybrid wheat that improves soil health, might also grow well alongside solar panels in Illinois. However, as with sheep, there isn't a large demand for kernza among American consumers.

Visit link for the full article: [bit.ly/4dPvp1W](http://bit.ly/4dPvp1W)

# Managing Field Expenses on Your Construction Company Credit Card

[ Article originally appeared in [www.constructionexec.com](http://www.constructionexec.com) ]

By Daniel Simon

Managing expenses can be a challenge for any field-service company, and construction companies can be particularly susceptible to inefficiencies and waste. Variable costs for materials, management of labor and subcontractors, managing cash flow and adhering to budgets over long project timelines are all factors that can lead to a lack of oversight and expense control.

To understand more about the challenges financial managers face when implementing field-management practices, Coast, a financial technology company serving field service companies, recently conducted a survey of more than 200 construction company employees who have the responsibility of managing or reviewing field spending.

The survey found that many companies are wasting both money and time despite meaningful attempts to control expenses. The results also indicated there were significant gaps when attempting to efficiently manage and control spend in the field.

## Some standout statistics are:

- 48% feel they're spending too much time on reconciliation.
- 56% have caught wasteful spending/card abuse in the last year.

- 31% estimated savings between 10-20% due to better compliance with company policies.

- 61% of respondents are using manual processes to review spending in real time.

## HOW ARE CONSTRUCTION EMPLOYEES MAKING PURCHASES?

Across the board, construction employees are making work-related purchases: Respondents said that either "all" (42%) or "some" (58%) of the employees in their company make job-related purchases.

The purchases themselves cover a range of items, including transportation (44%), vehicle maintenance (52%) and accommodation (32%). The two most common purchases are supplies and materials (86%) and fleet expenses such as fuel, parking, tolls and car washes (62%).

The survey also shows that work-related purchases are a common occurrence within construction companies: 69% said their employees make purchases on a weekly basis and another 20% said they make purchases monthly.

Many use more than one purchasing method to meet their needs in the field: 55% use corporate cards, 46% use fuel cards, 33% rely on house accounts and 22% on vendor-specific cards. But the survey showed that a company card isn't always available, therefore they must rely on their employees' means. Forty-three percent of respondents say they were reimbursed after using their personal cash or card.

## HOW EASY IS IT FOR CONSTRUCTION COMPANIES TO APPROVE, TRACK AND RECONCILE PURCHASES?

Interestingly, 61% of respondents are using manual processes, such as phone calls, to review spending in real time. Only 25% use a software-enabled process and a full 13% don't have a process at all.

Companies use multiple methods for tracking the expenses themselves. These include expense-management software (33%), accounting software (48%), spreadsheets (36%), custom expense reports (29%) and email (33%).

Tracking this many expenses across different purchase methods can be time-consuming and confusing for employees and field-expense managers. It is probably not surprising, then, that 48% feel they're spending too much time reconciling expenses with company budgets.

Overall, the survey indicates that construction industry financial teams are spending far too much time each month manually reviewing what their field personnel spend in real time.

## HOW WELL DO EMPLOYEES FOLLOW THE RULES?

Construction companies are clearly making an effort to inform employees of their purchasing policies: 57% regularly share their policies in written form with their staff, communicate policies verbally (59%) and/or inform employees of them during onboarding (49%). Only a very

small percentage (1.44%) fail to communicate policies at all.

Companies also use a number of measures to prevent or reduce unauthorized spending. Almost 70% collect receipts, 39% rely on an expense approval workflow, 46% have pre-approval requirements, 39% have card spending limits and 36% have expense policies in place.

However, whether through deliberate disregard or simple misunderstanding, it's clear that not everyone follows the rules. Well over half (57%) of respondents encounter instances of unauthorized or wasteful spending among field employees at least once per quarter. More specifically, 40% have suspected, witnessed or experienced instances of misuse or abuse specifically related to company spending cards.

## HOW DOES WASTEFUL SPENDING AFFECT CONSTRUCTION COMPANIES?

The impact of wasteful spending adds up. According to the survey, more than 36% estimate that wasteful spending costs their company between \$100 and \$1,000 a quarter, while almost 6% believe it costs more than \$5,000 a quarter.

Visit the link for the full article:

[www.constructionexec.com/article/managing-field-expenses-on-your-construction-company-credit-card](http://www.constructionexec.com/article/managing-field-expenses-on-your-construction-company-credit-card)



# PUBLIC LEGAL NOTICE ADVERTISEMENTS

## OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

### NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the bid opening for the award of a contract to construct the ("Contract"), **Project No. 24127**

#### Roosevelt Middle School Security Improvement 1926 E 19th Street, Oakland, 94606

as per the Contract Documents, including the drawings and specifications, which may be obtained from the Printing Facility listed below.

#### Project consists of:

Installation/replacement of approximately 54 security cameras, and repair/adjustment/removal of approximately 12 cameras at Roosevelt Middle School. Additionally, approximately 7 attic stock cameras shall be provided by the selected vendor. The camera server at the site shall be replaced. The selected vendor will also be responsible for the programming of all the cameras in Milestone.

#### Engineer's Estimate: \$180,000.00

Project Manager is Kyle Brower, who can be reached at: [kyle.brower@ousd.org](mailto:kyle.brower@ousd.org) and/or 510-459-1809.

The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract is not subject to prequalification pursuant to Public Contract Code section 20111.6. Prospective bidders must currently be on the District's Certified CUPC-CAA Contractor's List.

This Contract is subject to the District's Project Labor Agreement. The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: <https://www.ousd.org/facilities-planning-management-department/opportunities>

Contract Documents will be available for review on or after **August 23, 2024, at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077  
Email: [ebbp@eastbayblueprint.com](mailto:ebbp@eastbayblueprint.com), Attn: Sandy. On-line using the Plan Command System at [www.eastbay-blueprint.com](http://www.eastbay-blueprint.com) or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data  
Contra Costa Builder's Exchange  
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the

performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be ninety (90) calendar days, and liquidated damages for delay shall accrue.

Bids must be sealed and filed at

**Front Desk  
Facilities Planning & Management,  
955 High Street, Oakland, CA 94601**

on **September 12, 2024, before 2:00 p.m.** on the clock designated by the Owner or its representative as the bid clock at or after which time the bids will be opened and publicly read aloud. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

Mandatory pre-bid site visit will be held on **September 5, 2024, at 10:00 a.m.**, at Front entrance of the Roosevelt School Site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner

public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **C7 - Low Voltage Systems and/or C10 - Electrical Contractors license and Milestone Certification** license at the time of award and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

## OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

### REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

Hazardous Material Abatement  
Consulting Services  
**Santa Fe CCS Portables Project**  
915 54th Street, Oakland, CA 94608  
**Project #21115**

**August 28, 2024 (Issued)**

**Responses must be received September 12, 2024, no later than 2:00 p.m.**

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide hazardous material abatement consulting services associated with the demolition of five existing portables for the California Children's Services (CCS) Program at the Santa Fe campus ("Project").

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described herein, in PDF format addressed to:

**Oakland Unified School District  
Kenya Chatman, Executive Facilities Director  
Department of Facilities Planning and Management  
955 High Street, Oakland, CA 94601**

Oral, telegraphic, facsimile or telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted. The District reserves the right to waive any informalities or irregularities in the RFQ/P. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

**The District will only accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 p.m. (Pacific Time) on September 12, 2024 via email will be accepted (to Juanita Hunter at [juanita.hunter@ousd.org](mailto:juanita.hunter@ousd.org) and the contact persons below).**

If you have any questions regarding this RFQ/P please email Kenya Chatman at [kenya.chatman@ousd.org](mailto:kenya.chatman@ousd.org) and cc: to Colland Jang at [colland.jang@ousd.org](mailto:colland.jang@ousd.org)

### LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

The Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements.

On April 28, 2021, the Board of Education amended the Local Business Policy which had named the City of Oakland as the singular agency to certify local businesses to include five additional local business certifications. For businesses located in Oakland, Local Business and Small Local Business certifications may also be accepted from the Port of Oakland, Alameda County Transportation Commission, Alameda County Department of General Services, US Department of Transportation California Unified Certification Program, and the California Public Utilities Commission.

The District will follow the City of Oakland Small Business size standards in recognizing Small Local and Small Local Resident Businesses.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the following link: <https://www.ousd.org/facilities-planning-management/opportunities/lbu-policy>

Complete the attached Local Business Participation Worksheet (Exhibit D).

### FULL OPPORTUNITY

The District hereby affirmatively ensures that Disadvantaged Business Enterprises ("DBE"), Small Local Business Enterprise ("SLBE"), Small Emerging Local Business Enterprise ("SELBE") and Disabled Veterans Business Enterprise ("DVBE") firms shall be afforded full opportunity to submit qualifications in response to this notice and will not be discriminated against on the basis of race, color, national origin, ancestry, disability, gender, transgender status, political affiliation, or religion in any consideration leading to the award of contract. No qualified disabled person shall, on the basis of disability, be excluded from participating in, be denied the benefits of, or otherwise be subjected to discrimination in any consideration leading to the award.

## OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

### REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

DSA Certified Project Inspectors  
**Santa Fe CCS Portables Project**  
915 54th Street, Oakland, CA 94608  
**Project #21115**

**August 30, 2024 (Issued)**

**Responses must be received September 12, 2024, no later than 2:00 p.m.**

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide project inspection services associated with the California Children's Services (CCS) Program at the Santa Fe campus ("Project").

Interested firms are invited to submit a Statement of Qualifications ("SOQ") and a detailed Fee Proposal (collectively "RFQ/P Packet") as described below of the requested materials with a cover letter addressed to:

**Oakland Unified School District  
Kenya Chatman, Executive Director of Facilities  
Department of Facilities Planning and Management  
955 High Street, Oakland, CA 94601**

Oral, telegraphic, facsimile, or telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

**The District will only accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 p.m. (Pacific Time) on September 12, 2024 via email will be accepted (to Juanita Hunter at [juanita.hunter@ousd.org](mailto:juanita.hunter@ousd.org) and the contact persons below).**

If you have any questions regarding this RFQ/P and/or submitting proposal electronically, please email Kenya Chatman at [kenya.chatman@ousd.org](mailto:kenya.chatman@ousd.org) and cc: to Colland Jang at [colland.jang@ousd.org](mailto:colland.jang@ousd.org)

### LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM

**District Modification:** Based on the availability analysis conducted to create the pre-qualified pool of Project Inspectors, the District had waived the entire 25% SLBE/SLRBE requirement. The minimum local business utilization requirement of 50% is still applicable for this RFQ/P and can be met with a 50% LBE participation.

The Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements. (See District Modification for this RFQ/P above).

On April 28, 2021, the Board of Education amended the Local Business Policy which had named the City of Oakland as the singular agency to certify local businesses to include five additional local business certifications. For businesses located in Oakland, Local Business and Small Local Business certifications may also be accepted from the Port of Oakland, Alameda County Transportation Commission, Alameda County Department of General Services, US Department of Transportation California Unified Certification Program, and the California Public Utilities Commission.

The District will follow the City of Oakland Small Business size standards in recognizing Small Local and Small Local Resident Businesses.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the following link: <https://www.ousd.org/facilities-planning-management/opportunities/lbu-policy>